

Accumulation Builder Select[®] Indexed Universal Life Riders

This information complements, and therefore, must be accompanied by the Accumulation Builder Select IUL Brochure

Riders to Enhance Coverage for Yourself and Your Family

Accidental Death Benefit Rider

Additional death benefit if death results from an accident.

Issue Ages: 0-60 (Available at or after policy issue*)

The beneficiaries will receive an additional death benefit if the insured dies as a result of an accident. The minimum additional benefit amount is \$5,000. Charges are deducted until age 70.

Accidental Death Benefit Limitations:

0-25 — \$50,000 or twice the policy coverage, whichever is less

26–60 — \$250,000 or twice the policy coverage, whichever is less

Rider form number ICC16-PI-ADB. Rider form number and features may vary by state.

Accelerated Death Benefit Rider

Makes death benefit funds available in case of terminal illness.

Issue Ages: 0–85 (Automatically included with your policy)

You can access a portion of your death benefit if the insured is diagnosed with a life expectancy of 12 months or less due to a terminal illness. Accelerated death benefits are usually income tax-free.

The following conditions must be met:

- The amount accessed is at least \$10,000, but no more than \$250,000 or 50 percent of the specified amount, whichever is less.
- The insured must be diagnosed by a licensed physician of the United States who is not the policy owner, insured, beneficiary or a relative thereof.*

Payment of the Accelerated Death Benefit will reduce your death benefit and cash value, but it can provide an important financial safety net when you need it most.

*The issuing company reserves the right to seek additional medical opinions at its own expense to determine benefit eligibility (except where prohibited by law).

Rider form number ICC15-PI-ACDB. Rider form number and features may vary by state. This benefit is automatically included on most permanent life insurance policies subject to certain eligibility requirements.

Additional Insured Term Insurance Rider

Extends life insurance to a family member without an additional policy.

Issue Ages: 18-70

(Available at or after policy issue)

This rider provides term insurance coverage up to age 80 to a family member without obtaining an additional policy. The minimum term coverage is \$50,000 and the maximum term coverage amount is equal to the coverage of the base policy.

Another advantage of this rider is that your spouse or other family member may convert his or her term coverage to a permanent, cash-value life insurance policy before age 80, without providing medical evidence of insurability.

Rider form number ICC16-PI-AITI. Rider form number and features may vary by state.

Children's Term Insurance Rider

Extends term insurance to your eligible children up to age 23.

Issue Ages: 15 days-17 years (Available at or after policy issue)

With this rider you can extend coverage for each eligible child in your immediate family in \$5,000 increments, up to a maximum of \$25,000. Regardless of how many children are covered, there is only one charge.

In addition, each covered child may convert his or her coverage to a permanent policy that builds cash value on the policy anniversary nearest his or her 23rd birthday, without submitting medical proof of good health.¹ If the base policy insured dies while the rider is in force, the term insurance on each child will continue with no further premiums required and the conversion privilege intact.

¹The converted policy is limited five times the coverage amount under the rider.

Rider form number ICC16-PI-CTI. Rider form number and features may vary by state.

Chronic Illness Accelerated Benefit Rider

Allows you to receive a portion of the policy death benefit if the insured suffers from a chronic illness.

Issue Ages: 20-85

(Automatically included with your policy)

If the insured becomes chronically ill, you can access a portion of the policy death benefit.

To be eligible for accelerated benefits due to chronic illness, a US-licensed health care practitioner who is not the policy owner, insured, beneficiary or a relative thereof, has certified in the last 12 months that:

- The insured is unable to perform at least two of the six activities of daily living bathing, continence, dressing, eating, toileting, and transferring or;
- The insured requires substantial supervision by another to avoid injury or harm due to severe cognitive impairment.
- The insured has had his or her chronic illness for a period of at least 90 consecutive days.
- Continuous care in an eligible facility or at home is expected to be required for the remainder of the insured's life when the insured has a chronic illness.

There is no charge for this protection at issue and no impact on the policy unless the benefit is used. Exercising this benefit will reduce your policy death benefit and value, but it can provide resources your family needs if a chronic illness strikes.

This benefit is automatically included on most permanent life insurance policies subject to certain eligibility requirements. Rider form number ICC15-PI-ABCI. Rider form number and features may vary by state.

Disability Completion Benefit Rider

Protects you, your policy and your accumulation goals if the insured becomes totally disabled.

Issue Ages: 0–55 (Available at or after policy issue¹)

This rider waives monthly policy charges in case of disability.² The Disability Completion Benefit Rider also credits a monthly payment to your policy up to age 70. This allows your cash value to continue growing and helps you meet your accumulation and funding goals.

If disability occurs between age 60 and age 65, the Disability Completion Benefit payment is limited to age 65 or two years, whichever is greater.

¹Waiver begins after a four-month waiting period. Condition must meet the disability definition in the insurance contract.

² Not available with the Disability Waiver of Monthly Deductions Rider.

Rider form number ICC16-PI-WSP. Rider form number and features may vary by state.

Disability Waiver of Monthly Deductions Rider

Protects your policy if the insured becomes totally disabled.

Issue Ages: 0–55 (Available at or after policy issue¹)

If the insured becomes totally disabled, this rider waives policy charges.²

If disability occurs before age 60, premiums will be waived as long as disability continues and the policy remains in force.

If disability occurs between age 60 and 65, premiums will be waived until you reach age 65 or for two years, whichever is greater, instead of the lifetime of the disability.

¹ Waiver begins after a four-month waiting period. Condition must meet the disability definition in the insurance contract.

² Not available with the Disability Waiver of Monthly Deductions Rider.

Rider form number ICC16-PI-WMD. Rider form number and features may vary by state.

Guaranteed Increase Option Rider

Increases your coverage without medical evidence of insurability.

Issue Ages: 0-38 (Available at issue only)

This benefit can be exercised up to age 40 of the insured. It allows you to increase the amount of total coverage on the insured at certain "option dates," without having to submit medical evidence of insurability. Should the insured's health and/or insurability change—for or any reason—the coverage can still be increased to help meet personal or business needs.

These increase options can be exercised at policy anniversaries nearest to when the insured reaches ages 22, 25, 28, 31, 34, 37 and 40, or during alternate option dates, which include marriage, childbirth or legal adoption of a child under 18 years of age. If an alternate increase option is exercised, it will replace the next available regular increase option.

The minimum amount of each increase is \$25,000. The maximum amount of each increase is the policy coverage amount or \$100,000, whichever is less.

Rider form number ICC16-PI-GIO. Rider form number and features may vary by state.

Overloan Protection Benefit Rider

Keeps your policy in force despite outstanding loans.

Issue Ages: 0–85 (Available at or after policy issue)

This rider can prevent a lapse which may result from a high percentage of loans on a policy. With this rider your policy will remain intact as a "reduced paid-up" policy¹ if an outstanding loan exceeds 96 percent of the cash value.

In order for the rider to take effect you must be at least 75 years old and your policy must be in effect for at least 15 years.

¹Based on the net cash value at the time the rider is exercised.

Rider form number ICC16-PI-OPB. Rider form number and features may vary by state.

Supplemental Term Insurance Rider

Allows you to increase coverage and enhance long-term cash value accumulation.

Issue Ages: 0-85 (Available at issue only)

This rider provides an additional death benefit and enhances long-term policy cash value accumulation through the purchase of non-convertible term life insurance coverage on the insured.

When the rider is added, the monthly Policy Value Enhancement on the policy is modified to be equal to the sum of:

- The base Policy Value Enhancement (0.30% annually) applied to values based on the base Specified Amount's share of the total specified amount.
- The Supplemental Term Policy Value Enhancement (0.45% annually) applied to values based on the Supplemental Term Specified Amount's share of the total specified amount.

The Policy Value Enhancement begins the later of age 51 (attained aged of the insured) or policy year 11.

The Index Credit Enhancement, for the Policy to which this rider is attached, of 10% is modified to be based on the total specified amount of coverage¹ and begins as early as the end of the first segment year.

The minimum specified amount of base coverage is \$50,000. The maximum additional coverage amount is four times the specified amount of the base policy at issue.

Rider form number ICC16-PI-STI2. Rider form number and features may vary by state.

¹ Please see the Accumulation Builder SelectSM Indexed Universal Life <u>brochure</u> for details about the Index Credit Enhancement.

Riders Designed to Support Small Business Needs

Return of Premium Term Insurance Rider

Provides an added death benefit equal to premiums paid.

Issue Ages: 20-85 (Available at issue only)

This rider, available for business or individual use, helps mitigate the financial risk of premium payments made on employee policies or policies with premium financing up to the most recent monthly anniversary. If the insured dies, the policy owner receives the policy death benefit plus an additional death benefit equal to the sum of all premiums paid into the policy (less withdrawals).

Well suited for certain business uses, such as executive benefit programs¹, the coverage provided under this rider is:

- Effective until the original maturity of the base policy.
- Available only with the level death benefit option.

¹ This rider is also available for individual/personal use and is well suited for policies with premium financing.

Rider form number ICC16-PI-ROP. Rider form number and features may vary by state.

Supplemental Exchange Rider

Flexibility for businesses with life insurance on key employees.

Issue Ages: 0-85

(Automatically included with business planning policies)

With this rider, you can replace a covered employee with another employee without having to purchase a new or additional policy. The new covered employee must have the same business relationship to the business owner as the original covered employee. Normal medical evidence of insurability is required for the new covered employee. Such an exchange may result in the policy's cash value becoming taxable.

Rider form number ICC16-PI-SE. Rider form number and features may vary by state.

Surrender Benefit Enhancement Rider

Enhances cash surrender values during the early policy years.

Issue Ages: 20-70 (Available at issue only)

This rider provides higher early-duration cash surrender values for certain limited corporate uses and for policies with premium financing.¹ The higher surrender values will be accomplished through a waiver of all surrender charges for the first 9 years and a return of premium guarantee for 6 years². The guaranteed return of premium is 100% in the first 3 years, 75% in the fourth year, 60% in the fifth year and 50% in the sixth year.

The following conditions apply:

- For use with corporation owned, corporate trust owned or corporate sponsored policies in business planning situations where the policy is being used to fund an employee benefit program and increase the policy's collateral value for business accounting.
- For policies with premium financing, cash value must be used for collateral on the loan.
- If the policy is exchanged for another policy, the benefit is terminated and the enhancement is not applied.
- Not permitted for qualified plans.
- This rider is not available with the Waiver of Surrender Charges Rider.

¹ Underwriting must confirm that the product is being used to satisfy a legitimate business accounting need. ² Return of premium guarantee is reduced by any partial withdrawals and does not apply if there are any loans on the policy.

Rider form number ICC16-PI-SBE2. Rider form number and features may vary by state.

Waiver of Surrender Charges Rider

Waives surrender charges during the 9-year surrender charge period.

Issue Ages: 20-75 (Available at issue only)

This rider waives surrender charges during the 9-year surrender charge period for premium financing sales or business-owned/business-sponsored policies.¹ The following conditions apply:

- For use with corporation owned, corporate trust owned or corporate sponsored policies in business planning situations where the policy is being used to fund an employee benefit program and increase the policy's collateral value for business accounting.
- For policies with premium financing, cash value must be used for collateral on the loan.

- If the policy is exchanged for another policy, the benefit is terminated and the enhancement is not applied.
- Not permitted for qualified plans.
- This rider is not available with the Surrender Benefit Enhancement Rider.

¹Underwriting must confirm that product is being used to satisfy a legitimate business accounting need.

Rider form number ICC16-PI-WSC. Rider form number and features may vary by state.

All guarantees are based on the claims paying ability of the issuing company.

Optional riders and benefits may be subject to eligibility and underwriting requirements, additional premium requirements and/or minimum or maximum coverage amounts. Availability and rider provisions may vary by state.

Accumulation Builder Select IUL is an indexed universal life policy issued by The Penn Insurance and Annuity Company, a wholly owned subsidiary of The Penn Mutual Life Insurance Company. Policy form ICC16-PI-IFL2. Policy form numbers may vary by state. Products and features may not be available in all states. This product is not offered in NY.

Any reference to the taxation of life insurance products in this material is based on the issuing company's understanding of current tax laws. The issuing companies and their representatives do not provide tax or legal advice. Please consult a qualified tax professional regarding your personal situation.

Accessing cash values may result in surrender fees and charges, may require additional premium payments to maintain coverage and will reduce the death benefit and policy values.

For more information, please write or call your Adviser.

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